



Dear Friends and Professional Colleagues:

Have you ever wished you could intuitively know exactly how to relate and respond to other people so you felt in control of every situation you were in and person you were with?

Have you wanted to be more effective with others - especially those you don't particularly think like - and what if you had professionally designed tools you could use to teach and enhance other people's skills too?

If any of this sounds like you, you are at the right place at the right time!



You see, **PeopleSmart Solutions IS in that business** – we know how to teach others how to “read” other people and to relate to them so effectively, so powerfully, and in a way that creates so much win/win/win in their business or personal life that they love their life every day!

Founder, Carol Dysart, has been doing that for over 30 years herself! But until now, she could only teach one or two people at a time and it took almost a year to cover all the material she wanted to give her students.

That was then. This is now.



PeopleSmart Solutions is in the PEOPLE Business!

We are about **UNDERSTANDING PEOPLE** and have proven “People Profiling” tools that can create immediate intimacy and connection – when you know how to use them!

We have “Job Profiling” tools that helps us show you exactly the type of person you need to recruit! We have Team Analysis and Relationship Analysis tools that will blow your mind when you see how accurately it predicts exactly what is going to go on between the people on any team!

We don’t care who they are or who you are, **WE CAN TEACH YOU** everything you need to know about the emotions and behaviors of **NORMAL** people so that you can gain mastery in PeopleSmart Solutions!



You can choose to enroll into only Module 1 or any combination of the rest of our training modules. Whenever you have completed your learning experience, we promise that you will have the People Skills **YOU NEED** to be so tuned in to those you meet that they will wonder how you got that insight and where you are hiding that Crystal Ball!

If this conversation interests you, you will be very pleased to know that Module 1 of our PeopleSmart DISC Certification is ready to welcome you into it!

It contains everything you need to know about the DISC Personal Profile and will help you understand other profiling tools as well! And the best news?

It will all be delivered on-line by email, webinar and teleseminars multi-media technology due to the brilliance of our PeopleSmart Solutions DISC Certification program partners – TIS (Training Implementation Specialists) and their Performance Counts technology which you are about to experience.



Don't take our word for it... try it out for yourself! See if this isn't an easy way to learn a **LOT** of valuable information and still feel confident of driving it yourself! Your complete PeopleSmart training will come to you in the comfort of your own home or office – at a time convenient to YOU!

But wait! There's more!

Thanks to the brilliance of our TIS partners and **owner**, Frank Sarr, an 18 year veteran of interactive instructional design and Certification courses, in each module you will actually have a **LIVE** person who is expecting you on each facilitated call. During these calls, the facilitator will help everyone learn from each other so you can see whatever you might have missed or get answers to questions you might have had while studying.

Once you enroll, one of our only requirements is that you have to agree to show up, show up on time, and show up prepared for the live facilitated teleseminars meetings by phone. You will know the dates and be able to clear your calendar in advance because these cannot be recorded and give you the same value as being there!

How does it get any better than that?

- **Module I will give you *DISC Basics and the Personal Profile***
- **Module II will teach *Job Profiles***
- **Module III will cover *Team and Relationship Analysis Profiles***
- **Module IV is exploring *Sales and Marketing by Style***
- **Module V reviews *DISC Company Consulting & Systems***

You can actually get paid to teach for us – thus offsetting your financial investment when you finish!



PeopleSmart Solutions is also offering four DISC packages that bundle our modules into units customized for your particular needs.

#1 DISC Basics Package

- ✓Module 1: DISC Basics and the Personal Profile

#2 DISC for Sales Package

- ✓All of Package #1 plus Module IV – Sales and Marketing by Style

#3 DISC Hiring and Team Building Package

- ✓Module I – DISC Basics and the Personal Profile
- ✓Module II – Job Profiles
- ✓Module III – Team and Relationship Analysis Profiles

#4 DISC Mastery Certification Package

- ✓Module I – DISC Basics and the Personal Profile
- ✓Module II – Job Profiles
- ✓Module III – Team and Relationship Analysis Profiles
- ✓Module IV – Sales and Marketing by Style
- ✓Module V – DISC Company Consulting & Systems



But we're getting ahead of ourselves. It's time to take your personal TEST DRIVE!

Push all the buttons. Click on all the links!

Peek in to this sample of our interactive teaching and see what possibilities show up for you when you think about all the people you could help with this knowledge!

Here are the keys for your **ORIENTATION** and **INTRODUCTION to DISC BASICS** Module 1. (It is required instructional information for completing Module 1, so you won't be wasting a minute of your time if you choose to join us and continue on!)

During Module 1, you are be directed through a series of activities and facilitated sessions - similar to this **SAMPLE** Program.

At the end of the course, you schedule a phone meeting with one of our Master Teachers to review your ability to interpret your own or another's profile.

After participating in our interactive, blended learning system and certification process, we can tell if a person has really mastered the knowledge necessary to thoroughly understand the value of the DISC Personality Profile and thus help people become better managers, team leaders, co-workers, spouses, and friends

After the DISC Basic Certification module, you can then choose to move on and complete any or all of our Advanced modules outlined previously.



To participate in the **SAMPLE** program, access the following URL:

www.performancecounts.net/pdg

User name: **disc**

Password: **disc**

The PeopleSmart Solutions Masters Team

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